

MIAMI VALLEY STEEL SERVICE

SALES APPLICATION

Customer Instructions

Accounting department

Phone: 937-773-7127 Email: ar@miamivalleysteel.com

Thank you for giving us the opportunity to do business with your company.

Please find the attached sales application. Once the information is completed, you may sign by typing your name on #22.

If you have an information sheet, please attach to return email, complete any items in the sales application not contained in your information sheet, then sign #22 by typing your name.

Please return to ar@miamivalleysteel.com



MIAMI VALLEY STEEL SERVICE, inc.

201 Fox Drive, Piqua, OH 45356

Phone: (937) 773-7127 Fax: (937) 773-1615

SALES APPLICATION (Page 1 of 2)

I. COMPANY:

1. Business Name _____ 2. Phone _____
(xxx-xxx-xxxx)

2. Billing Address _____ 4. For Past _____ yrs
(Street) (City) (State) (Zip) (If less than 5 yrs, list previous address)

Shipping Address _____

Previous Address _____

5. D/B/A _____ 6. Federal ID _____

7. How Long in Business _____ 8. No. of Employees _____

9. Estimated Annual Sales _____ Sales Area _____

10. Has the firm or any of its Principals ever been bankrupt? Yes ___ No ___

If yes, explain: _____

II. PRINCIPALS:

11. Principal: _____
(Name) (Title) (Home Address)

Principal: _____
(Name) (Title) (Home Address)

Principal: _____
(Name) (Title) (Home Address)

III. TRADE REFERENCES: (List 3 major suppliers of steel)

NAME ADDRESS/PHONE

12. _____

13. _____

14. _____

III. YOUR CUSTOMER REFERENCES: (List 3 of your largest customers)

15. _____
(Name) (Contact) (Phone) (Payment Terms) (How Long?)

16. _____
(Name) (Contact) (Phone) (Payment Terms) (How Long?)

17. _____
(Name) (Contact) (Phone) (Payment Terms) (How Long?)



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SALES APPLICATION (Page 2 of 2)

IV. BANK REFERENCES:

CHECKING

18. _____
 (Name) (Contact) (Phone Number) (Approx. Balance)

LOANS

19. _____
 (Name) (Contact) (Phone Number) (Approx. Balance)

20. _____
 (Name) (Contact) (Phone Number) (Approx. Balance)

CREDIT LINE

21. _____
 (Name) (Balance) (Amt. Available)

Customer agrees to pay within credit terms, which are 1/2% discount in 10 days or net 30 days.

Applicant agrees to pay any collection costs incurred to collect the account balance, including court costs, collection fees and attorney's fees of not less than 33% of the unpaid balance.

As an inducement to extend sales, the undersigned agrees to the need for verification of all information on this application and authorizes, and releases all banks, businesses and persons identified on this application to furnish any and all information requested by Miami Valley Steel Service, Inc. or its representative, by telephone or written correspondence whichever Miami Valley Steel Service, Inc. requests.

The undersigned warrants that the information is true and correct. As an inducement to extend sales, the undersigned agrees that Miami Valley Steel Service, Inc. has the right to obtain in the credit history of the undersigned and authorizes the release of such information by signature here:

22. _____
 (Name) (Title) (Date)

PERSONAL GUARANTEE

In consideration of credit being extended by Miami Valley Steel Service, Inc. to the above named applicant, the undersigned guarantor(s) each contract and guarantee to Miami Valley Steel Service, Inc. the faithful payment, when due, of all accounts of the applicant for the next 5 years from the date of application. The undersigned guarantor(s) each expressly waive all notice of acceptance of this guarantee, notice of extension of credit to applicant, presentment or demand for payment and any notice of default by applicant and all other notices guarantor(s) might otherwise be entitled to. Revocation of guarantee shall be in writing and delivered by certified mail to Miami Valley Steel Service, Inc.

 (Name) (Name)

Credit Line Requested \$ _____

Credit Line Recommended \$ _____

Credit Line Approved \$ _____

(Signature) (Date)